

THE INNOVATION ADVANTAGE

STARTING UP
WITH
METAVALLON

metavallon | μεταβάλλον (Classical Greek, pres. part.)
transforming; bringing change

Metavallon: Vigorously Working with Startups since 2011

- + **6 years building the startup ecosystem** in Greece and 2 years working across Europe with FIWARE Accelerate
- + **Over 320 founders empowered** in their entrepreneurial endeavors across 13 countries, including Belgium, Bulgaria, Germany, Greece, Hungary, Ireland, Italy, Portugal, Serbia, Slovakia, Spain, The Netherlands, and the UK
- + **Top Experts and industry-leading Partners engaged** including Ericsson, Microsoft, the Stavros Niarchos Foundation, the American Embassy of Athens, ALBA Graduate Business School, Mozilla's WebFWD
- + **3 acceleration cycles** investing pre-seed in 7 startups through Odyssey Venture Partners and Metavallon Ventures Limited



THE STARTUP SERIES



Beyond Silicon Valley:
Entrepreneurship in Transitioning Economies

KAUFFMAN | **FASTTRAC.**
Startup your idea.

Venture Capital for Progress

Metavallon is a €32M venture capital firm that specializes in very early stage funding for technology companies that will operate at the forefront of business and technology innovation.



PRE-SEED



SEED

***Our Mission:** To invest in and work alongside ambitious entrepreneurs, helping them build transformational businesses across multiple stages, geographies and industries.*

Who are we looking for: Tech, Talent, and Resolve

Technology or IP

Massive + Growing Market

Global Outlook

PRE-SEED

Committed Founders

Functional Prototype

SEED

Experienced Entrepreneurs

Successful Pilot

Focus on High-potential Future-defining Tech & Sectors

INDUSTRIES	Telecoms + Networks	Maritime
	Fintech + Insurtech	Aviation + Space
	Cybersecurity	Transportation + Mobility
	Energy + Cleantech	Manufacturing
	Healthtech	Media + Sports

TECHNOLOGIES	Machine Learning + AI
	Internet of Things
	Robotics + Microelectronics
	SaaS / Cloud
	Big Data + Data Analytics
	Blockchain
	VR + AR

What we offer startups – Part I: *The Financial Value*

200.000 Euros

400.000 Euros

Follow on investments of up to 2.500.000 Euros

PRE-SEED

SEED

Quasi equity
Staged funding
Fixed terms

Quasi equity / Equity
Staged funding
Co-investment

What we offer startups – Part II: *The Growth Value*

PRE-SEED



Growth Training

through 1:1 execution coaching



Pilot Alliances

in our target technologies and industries



Market Alliances

with industry leaders for market access and expansion



Guidance + Mentoring

through our global network of Advisors and Investors



Office Space

through our Innovation Allies



Targeted Networking

across Europe, the U.S., and internationally



International Missions

to European & U.S. market and investment hotspots



+\$100K in Perks

dev services, payments, and more



Talent Acquisition & HR

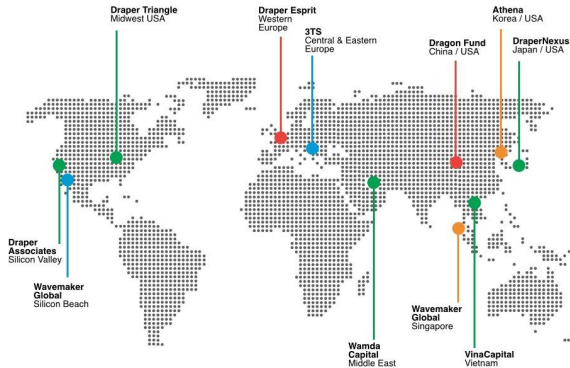
from recruitment to operational HR

Partners and Allies

MARKET + INVESTOR



**DRAPER
VENTURE
NETWORK**



CORPORATE



ERICSSON

SAMSUNG



**NATIONAL BANK
OF GREECE**



mastercard.

PERKS



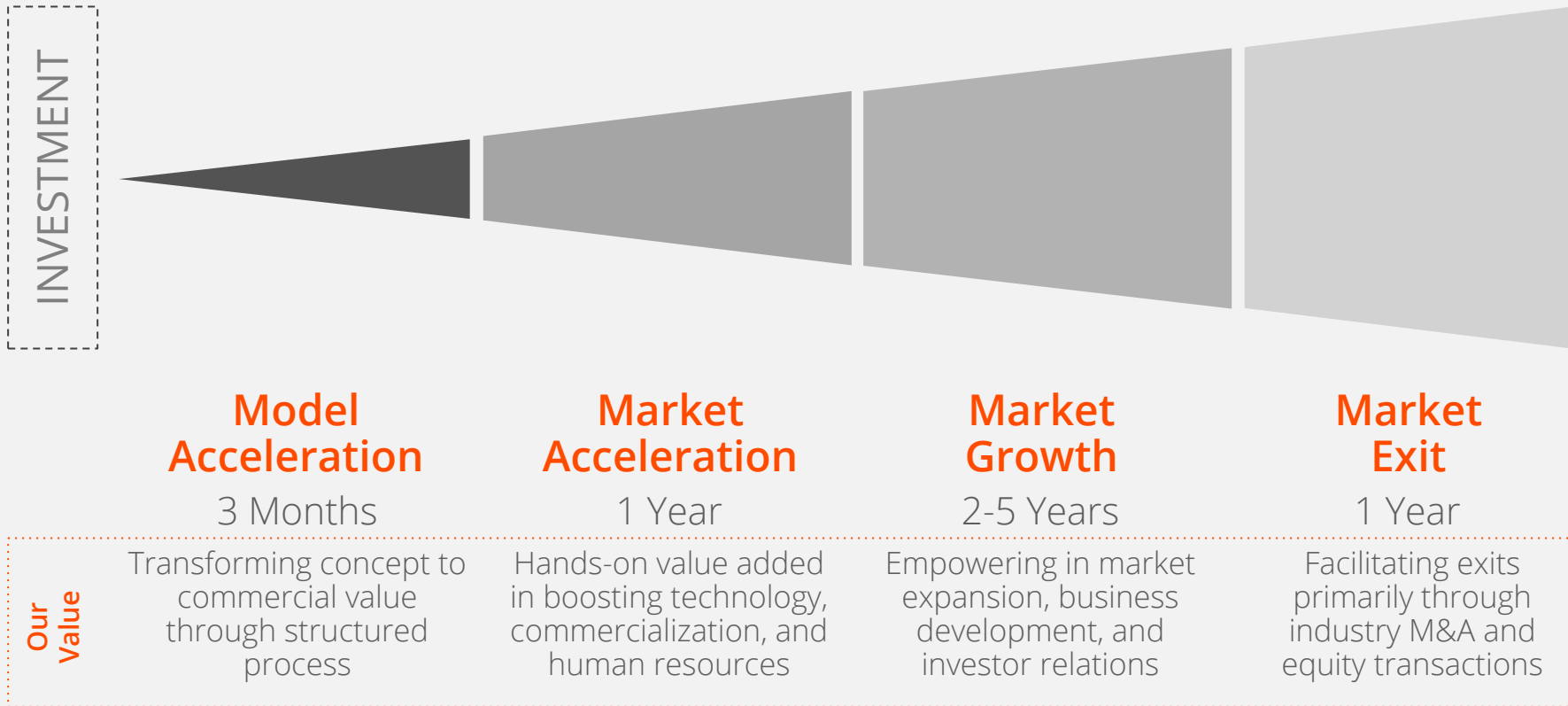
Braintree_ *PayPal*



upwork™

Our work at the core:

Support towards Growth + Exit



Why we are different



market-driven

Leading alliances

and validated frameworks for collaboration with multinationals to drive traction



globally-minded

Major international

network of experts, corporations, and investors across sectors particularly in Europe and U.S.



tech-savvy

Enterprising

management and advisory team, expert in and passionate about future-setting tech

Who we are: *The Partners*



Alexandra Choli

Founder and Director of
Metavallon and Metavallon
Ventures Limited

MEng Mechanical
Engineering (UCL),
MBA (NYU Stern)

*Expertise: Operations,
Technology, Strategy*



Myrto Papathanou

EFA Ventures, Gommyr, CPI,
BofA, Ethelon co-founder

BSc Economics (City),
MSc Finance (Imperial),
MBA (INSEAD)

*Expertise: Finance,
Commercialization,
Business Development*



George Karantonis

Motivian, Velti, VCI, HAMAC
Vice-President

BSc Env. Sciences (UOA),
MSc Geophysics (Leeds),
MBA (ALBA)

*Expertise: Enterprise, Business
Incubation, Business Planning*



Yorgos Mousmoulas

Plegma Labs, Attica Ventures,
Accenture

MSc Electrical & Computer
Engineering (NTUA),
MBA (INSEAD)

*Expertise: Venture Capital, ICT,
Operations*

Who we are:

Trusted Advisors



Christos Trampoukis
*Commercialization and
Business Development*



Vera Alexandropoulou
*Legal and
Maritime*



Nikos Karapanagou
*Big Data, Blockchain,
Telecoms*



Ebru Sevand
*SaaS and
Enterprise*



Christos Makiyama
*Semiconductors and
Technology Transfer*



Leda Karabela
*Strategic Marketing
and Public Relations*



Achilles Risvas
*Capital Markets
and Fintech*



Arnaud Henin
*Energy and
Venture Capital*

Next Steps . . .

Stay tuned | Stay in touch

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METAVALLON

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METAVALLON VC

THANK
YOU!

